



Mission Statement: The Hawkins County Industrial Development Board is committed to our existing and future industries in helping them to be competitive in the world market place so employment will flourish in our county and region.

2016 Project Update

This breakdown of project submissions for 2016 should be very informative.

NETWORKS along with Hawkins County Industrial Development Board submitted **17 projects** in **2016**.

Of those 17 projects the following indicates where the Requests of Information/Proposal of the projects originated from:

- **5 TNCED (State) led projects**
- **2 TVA led projects**
- **1 TNCED/TVA (Jointly) led projects**
- **9 NETWORKS generated projects**

This means the Requests for Information/Proposal generated directly from these sources. These projects included submissions for both greenfield sites in Phipps Bend Industrial Park as well as the Spec Building.

2017 First Quarter Update

As we all know, activity for 2017 has increased from 2016. The first quarter of 2017 has been a very busy time for NETWORKS and Hawkins County Industrial Development Board. There are **14 active projects** for Phipps Bend Industrial Park for the first quarter of **2017**. Of those 14 projects the following indicates where the Requests of Information/Proposals originated from:

- **5 TNCED (State) led projects**
- **2 TVA led projects**
- **3 Existing Industry projects**
- **4 NETWORKS generated projects**

This means the Requests for Information/Proposals generated directly from these sources. These projects included submissions for both greenfield sites in Phipps Bend Industrial Park as well as the Spec Building.

Visits, Visits, Visits

NETWORKS and Hawkins County Industrial Development Board is having visit #3 this week from a potential industry. It's great when a project decides to come to look at your site and a second visit is even better but when it's a third time it is very exciting. This has been a very long process with this prospect. They are been looking at sites for approximately 9 months but we are very excited to welcome them back to Hawkins County.

Joint Economic & Community Meeting

Larry Elkins and Rebecca Baker represented the Hawkins County Industrial Development Board at the Hawkins County Joint Economic & Community Meeting held on April 11th.

These meeting are held quarterly and are required to be a ThreeStar County. Being a ThreeStar community is vital for attracting industry and competing for jobs in today's economic climate. ThreeStar has also been vital is applying for and receiving multiple grants for the community and economic development.

Other HCIDB Outreach

Gabrielle Buchanan and Rebecca Baker have held two community outreach meetings for local industries and businesses for the ACT Work Ready Communities Initiative. Site selectors is looking at this as one of their top components when searching for a site for a prospect. By becoming an ACT Work Ready Community it shows proof that you have a sustainable workforce for existing and potential industries. They have also completed 3 of the 4 academies required by ACT to become a certified community. You may find more information at workreadycommunities.org or by contacting Rebecca at the Hawkins County Industrial Development Board or Gabrielle at Cooper Standard. Ask your company or business to support the efforts of Hawkins County.

Contact Information

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NEXT HCIDB Meeting:

**Thursday, April 27, 2017
Noon @ U.S. Bank (2nd floor)**
www.hawkinstnindustrial.com