We want you to REAP the benefits

Hawkins County Industrial Development Board is committed in putting the existing industries first. In order to benefit from our program, you must participate. Please attend the REAP meetings whenever possible. We want you to feel free to call us or send an email and let us know what we can do for you. We are here to be a service to you.

Rebecca Baker **Executive Administrative** Coordinator 423-272-7668 hcidbtn@gmail.com

Recipient Name Address City, ST

Hawkins County Industrial Development Board

107 East Main Street

37857

Z

Rogersville,

ZIP Code

Hawkins County Industrial Development Board

REAP

Retention, Expansion, **Assistance Program**





Hawkins County

Gateway to Opportunity

Hawkins County Industrial Development
Board is the economic development organization
serving Hawkins County. Our organization
works with the cities and county government,
as well as other partners to ensure all aspects
of the overall economic development strategy are
fundamentally sound, and its initiatives are
quickly put into action. Chief among those are
existing industry services.

Although announcements of new company locations garner most of the headlines and fanfare, about 80 percent of new job growth comes from existing businesses and industry. In order to more effectively serve our industry base, we have created the REAP program. A program driven by you, our industries. You get out of the program what you put in.

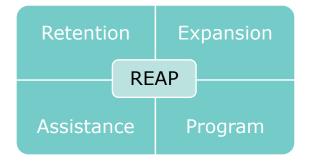


Group Meetings

These meetings are the foundation of REAP.
We will invite you – our primary employers
– to an annual meeting where we will
introduce you to the numerous city, county,
regional, state and even federal resources
available to companies like yours.
Additionally, we will address the many
common issues that local employers are
currently facing and collaboratively work
together to find real solutions.

Surveys and Updates

We will provide you with updates regarding issues that most affect business and industry utilizing social media, newsletters, blast emails, and other media outlets. We will also send out industrial questionnaires and surveys.



The Foundation of REAP



Retention, Expansion, Assistance Program

Retention – We want to retain the most valuable assets of Hawkins County. These assets are the existing industries, like you. We are here to serve you in any way we can to help keep you in Hawkins County.

Expansion – Not only do we want to keep our existing industries here in Hawkins County, we want to help in any way for your expansion needs. It is very crucial that you let us know of any expansions that may be in your future, no matter how big or small they may seem. We want to insure you receive all the incentives available before any expansion has begun.

Assistance – We are here to offer assistance to any existing industry in Hawkins County. We are here to serve and assist you in any industrial needs you may have. Our team is here to listen to your thoughts and work through any issues.

Program – Our program is designed to help you – our customer. You are the driver of this program. Let us know how we can be of service to you. The foundation of this program is that we are here to serve you, not the reverse, so reach out to us as we continue to prove Hawkins County is the "Gateway to Opportunity".